



Order No. EP3547951-

Issued on Wed Oct 05 14:14:14 EDT 2022
 Created on Wed Oct 05 14:14:14 EDT 2022 by Gilmer, Melanie

eVA Req#: PR9946056

Supplier:
 VOTINGWORKS
 135 Main St Fl 20
 San Francisco CA 94105-1812 United States
 Phone: Fax: 707-339-8156
 Contact: Matt Pasternack
 Vendor TIN: *****0494
 SWAM:

Ordering Person:
 Department of Elections
 Gilmer, Melanie
 Phone:
 E-mail: @elections.virginia.gov

Ship To:
 The Department of Elections
 1100 Bank Street
 1st Floor
 Richmond, VA 23219 United States
 Phone: Fax:

Bill To:
 The Department of Elections
 1100 Bank Street
 First Floor
 Richmond, VA 23219 United States
 Phone: Fax:
 E-mail:

Deliver To: Johnathan Barbett

Item	Item Number	Description	Need By	Quantity	Unit	Unit Price	Extended Amount	Contract Number
1	ARLO Hosting & Support	Arlo - Hosting & Support The annual cost for Arlo hosting and support \$0.0075 per registered voter. Quantity - 6,051,629/ Unit Price \$0.01 each - Year Total \$45,387.22 VotingWorks Quote# QT-VA-0003-2 Term Date: 11/1/2022 - 11/1/2023		1	fixed rate	\$ 45,387.22 USD	\$ 45,387.22 USD	
2	ARLO Security Service Add-ons	Arlo Security Service Add-ons Added security requirements - \$15,000.00 VotingWorks Quote# QT-VA-0003-2 Term Date: 11/1/2022 - 11/1/2023		1	each	\$ 15,000 USD	\$ 15,000 USD	
3	VA ARLO 3 month extension	VA Arlo 3 Month Extension Extend VA Arlo contract from November 1, 2023 through February 1, 2024 VotingWorks Quote# QT-VA-0003-2 Extended Term Date: 11/1/2023 - 11/1/2024		1	each	\$ 11,346.81 USD	\$ 11,346.81 USD	

Line	Comments:
Total :	
	\$ 71,734.03 USD

Status: Ordered

This order is governed in all respects by the laws of the Commonwealth of Virginia, including the Virginia Public Procurement Act, the Commonwealth of Virginia Agency Procurement and Surplus Property Manual, and the Commonwealth of Virginia Vendors Manual copies of which are available at www.eVA.virginia.gov. The stated price(s) include shipping FOB destination unless otherwise stated in the body of the order. In addition, this order is subject to an eVA transaction fee in accordance with the eVA Fee Schedule a copy of which is available at <https://eva.virginia.gov/eva-billing.html>. This fee will be invoiced to your company approximately 60 days after the order issue date specified above, by the Commonwealth of Virginia, Department of General Services. Any modification to these terms must be agreed to in writing by both parties prior to performance of this order. This order may be subject to federal oversight. The vendor, as applicable, will comply with 2 CFR 200 (Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards) Part 317-326 (Procurement Standards) and Section 2 CFR 200.404 (Cost Reasonableness). This public body does not discriminate against faith-based organizations.

Requisition No. PR9946056

Issued on Tue Oct 04 17:40:03 EDT 2022
 Created on Tue Oct 04 16:38:53 EDT 2022 by Gilmer, Melanie

Supplier:
 VOTINGWORKS
 135 Main St Fl 20
 San Francisco CA 94105-1812
 United States
 Phone: 510-426-
 Fax: 707-339-8156
 Contact: Matt Pasternack
 TIN: *****0494
 SWAM:

Requester:
 Gilmer, Melanie
 Phone: 804-

Ship To:
 The Department of Elections
 1100 Bank Street
 1st Floor
 Richmond, VA 23219 United States
 Phone: Fax:

Bill To:
 The Department of Elections
 1100 Bank Street
 First Floor
 Richmond, VA 23219 United States
 Phone: Fax:
 E-mail:

Deliver To: Johnathan Barbett

Item	Part Number	Unit	Quantity	Description	Need By	Unit Price	Extended Amount	Cardinal Cost Center
1	ARLO Hosting & Support	fixed rate	1	Arlo - Hosting & Support The annual cost for Arlo hosting and support \$0.0075 per registered voter. Quantity - 6,051,629/ Unit Price \$0.01 each - Year Total \$45,387.22 VotingWorks Quote# QT-VA-0003-2 Term Date: 11/1/2022 - 11/1/2023		\$ 45,387.22 USD	\$ 45,387.22 USD	3750

Order No.:

2	ARLO Security Service Add-ons	each	1	Arlo Security Service Add-ons Added security requirements - \$15,000.00 VotingWorks Quote# QT-VA-0003-2 Term Date: 11/1/2022 - 11/1/2023		\$ 15,000 USD	\$ 15,000 USD	3750
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Order No.:

3	VA ARLO 3 month extension	each	1	VA Arlo 3 Month Extension Extend VA Arlo contract from November 1, 2023 through February 1, 2024 VotingWorks Quote# QT-VA-0003-2 Extended Term Date: 11/1/2023 - 11/1/2024		\$ 11,346.81 USD	\$ 11,346.81 USD	3750
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Order No.:

Line	Comments:	Total :
	10/4/2022 - VITA's ECOS Assessment - Conditional Approval attached.	\$ 71,734.03 USD

Status: Submitted

Approvals/Watchers

Required?	Status	Reason	Approver/Watcher	Approved By	Last Modified
Yes	Pending		dgeiger3		Tue Oct 04 17:40:03

<https://ariba.cgjeva.com/Buyer/render/1CXXH76PDEKT4>

Required?	Status	Reason	Approver/Watcher	Approved By	Last Modified
Yes	Pending	Dollar 1 Approver must approve(60)	A132-Finance Approver		Tue Oct 04 17:40:00 EDT 2022
Yes	Pending	Dollar 2 Approver must approve(70)	A132-Procurement Officer		Tue Oct 04 17:40:00 EDT 2022
Yes	Pending	PO Category 2nd approver must approve Signer Rule - ReqHeaderApprover3(92)	A132-AITR		Tue Oct 04 17:40:00 EDT 2022

DEPARTMENT OF ELECTIONS INTERNAL PURCHASE REQUEST

Vendor Name	Voting Works	Delivery (Division/Unit)	Department of Elections
Address	548 Market Street, Ste 33001	Delivery Street Address	1100 Bank Street, 1 st Floor
City, State, Zip	San Francisco, CA 94104	City, State, Zip	Richmond, VA 23219
DGS/DPS/MITA Contract #	QT-VA-0003-2	Contact Person/ Phone #	Johnathan Barbett / 804-
Vendor Contact/Phone #	Matt Roe / Steve Trout / 510-	Date Needed	October 21, 2022
Vendor E-mail Contact	@voting.works or Accounts-receivable@voting.works		

ACCOUNT	FUND	COST CODE	ITEM NUMBER	DESCRIPTION	QTY	UNIT OF MEASURE	UNIT COST	TOTAL
				Arlo - Hosting & Support	1	.0075	6,051,629 voters	45,387.22
				Arlo Security Service Add-ons	1	1	15,000	15,000
				VA ARLO 3 month extension	1		11,346.81	11,346.81
GRAND TOTAL SHALL NOT EXCEED:								71,734.03

Justification: (Required)	Need to have ARLO software to perform RLA required by code for November 8, 2022 election.	Comments:	Currently this is the only solution for RLA software with connectivity to the localities.
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By my signature below, I certify that funding is available in accordance with the information above, in order to contract for these goods and/or services, and that procurement of the items listed, as a charge against the accounts indicated, is hereby authorized. Any purchase that is for contractors/procurement to meet your requested need by date.

ELECT Manager Requesting Procurement Services			
<i>Johnathan Barbett</i>	Johnathan Barbett	10/3/2022	804-774-4708
Signature	Printed Name	Date	Phone #
ELECT Chief Information Officer or Designee (IT purchases only)			
Signature	Printed Name	Date	Phone #
ELECT Business Manager (For purchases over \$5,000 only)			
Signature	Printed Name	Date	Phone #
ELECT Director of Operations			
Signature	Printed Name	Date	Phone #
ELECT Commissioner (Required for Contractors)			
Signature	Printed Name	Date	Phone #

Freight shall be included as a line item (if not included in price of item) Invoice to: Department of Elections
Fiscal Services
1100 Bank Street, 1st Floor

QUOTE

Recurring total

\$60,387.22

Valid until Oct 29, 2022

VotingWorks

548 Market St
Ste 53001
San Francisco, California 94104
United States
+1 510-
accounts-receivable@voting.works

QUOTE NUMBER **QT-VA-0003-2**
ISSUE DATE **Sep 29, 2022**
EXPIRATION DATE **Oct 29, 2022**

QUOTE FOR
VA Department of Elections
1100 Bank Street, First Floor
Richmond, Virginia 23219
United States
+1804

SHIP TO
VA Department of Elections
1100 Bank Street, First Floor
Richmond, Virginia 23219
United States
+1804

@elections.virginia.gov

DESCRIPTION	QTY	UNIT PRICE	AMOUNT
<i>Starts Nov 1, 2022</i>			
Arlo - Hosting & Support The annual cost for Arlo hosting and support is \$0.0075 / registered voter	6,051,629	\$0.01 / year	\$45,387.22
Arlo Security Service Add-ons Added security requirements	1	\$15,000.00 / year	\$15,000.00
VA Arlo 3 month extension Extend VA Arlo contract from November 1, 2023 through February 1, 2024	1	\$11,346.81	\$11,346.81

Subtotal \$71,734.03

Upfront total \$71,734.03

Bills on Nov 1, 2022

Questions? Contact VotingWorks at accounts-receivable@voting.works or call at +1 510-806-8333.

QT-VA-0003-2 - Page 1 of 2

Recurring total \$60,387.22

Exemption Statement

The Department of Elections is utilizing the exemption from purchasing and procurement requirements as provided in § 24.2-602 of the Code of Virginia "Exemption for ballots and election materials from certain purchasing and procurement requirements" for materials and services essential to the conduct of elections. At this point, all of our procurement actions necessitate a much faster timeline than normal procurement policies provide in order to ensure the proper conduct of the upcoming Presidential election. The Department of Elections will take all actions available to ensure we are obtaining the best value available when utilizing taxpayer funds.



Gilmer, Melanie <

@elections.virginia.gov>

Resubmission of IPR/Quote - Voting Works RLA software

1 message

Barbett, Johnathan
To: "Gilmer, Melanie"

@elections.virginia.gov>
elections.virginia.gov>

Mon, Oct 3, 2022 at 7:39 AM

Good morning Melanie. The old quote/IPR is now void. We are running with the attached now (\$71,734.03). Please note VITA's ECOS approval at the bottom. I clipped off the sensitive part but can send encrypted if you need it. I just don't want it printed/sent anywhere. Thank you,

Johnathan Barbett
Director of Information Security
Department of Elections
@elections.virginia.gov

Disclaimer: This message, including any attachments, may summarize laws, regulations and policies of the Virginia Department of Elections or the Commonwealth of Virginia. Furthermore, this message and any responses sent to this email address may be subject to public disclosure under FOIA. For more information, please call the Virginia Department of Elections at 1-800-552-9745 or visit <https://www.elections.virginia.gov/e-mail-disclaimer/index.html>.

ELECT-XXXXXXX - VotingWorks ECOS Assessment - Conditional Approval 📄 📧 📎

Smith, Debra (VITA) See all 2022 11:07 AM (5 days ago) ☆ ↶ ☰



File size: 118KB | File type: Microsoft Word Document | File icon: Identity Verified

No expiration date

Good Morning

In regard to ELECT-XXXXXXX and the supplier VotingWorks and the application VotingWorks, this solution is "conditionally approved" with the following provisions:

Security Exceptions Required (The terms should NOT be added to the Cloud Terms and Conditions for confidentiality reasons)

- 2 attachments**
-  **IPR-ELECT 2021 Voting Works 2022.docx**
24K
 -  **Quote-QT-VA-0003-2.pdf**
31K



Gilmer, Melanie <

@elections.virginia.gov>

Notification: PR9946056 - ELECT/MFG/ HAVA/ Voting Works ARLO- Quote# QT-VA-0003-2/ JB (Fully Approved)

1 message

PROD Ariba <eVAPROD@cgieva.com>

Wed, Oct 5, 2022 at 2:14 PM

To: "Gilmer, Melanie" <

@elections.virginia.gov>

PR9946056 - ELECT/MFG/ HAVA/ Voting Works ARLO- Quote# QT-VA-0003-2/ JB was fully approved

To view this request in the eVA EMail on your computer, click here: [Open](#)

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Gilmer, Melanie <

>@elections.virginia.gov

Fwd: Resubmission of IPR/Quote - Voting Works RLA software

1 message

Gilmer, Melanie <@elections.virginia.gov>
To: Johnathan Barbett <@elections.virginia.gov>

Wed, Oct 5, 2022 at 2:31 PM

Johnathan,

Please see attached VotingWorks PO# EP3547951 for your records-

Thank you,
Melanie Gilmer
Procurement Officer
Department of Elections
@elections.virginia.gov

Disclaimer: This message, including any attachments, may summarize laws, regulations and policies of the Virginia Department of Elections or the Commonwealth of Virginia. Furthermore, this message and any responses sent to this email address may be subject to public disclosure under FOIA. For more information, please call the Virginia Department of Elections at 1-800-552-9745 or visit [https://www.elections.virginia.gov/e-mail-\(804\)-593-2273disclaimer/index.html](https://www.elections.virginia.gov/e-mail-(804)-593-2273disclaimer/index.html).

----- Forwarded message -----

From: **Barbett, Johnathan** <@elections.virginia.gov>
Date: Mon, Oct 3, 2022 at 7:40 AM
Subject: Resubmission of IPR/Quote - Voting Works RLA software
To: Gilmer, Melanie <@elections.virginia.gov>

Good morning Melanie. The old quote/IPR is now void. We are running with the attached now (\$71, 734.03). Please note VITA's ECOS approval at the bottom. I clipped off the sensitive part but can send encrypted if you need it. I just don't want it printed/sent anywhere. Thank you,

Johnathan Barbett
Director of Information Security
Department of Elections
@elections.virginia.gov

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